

# CONTRACT RISK MANAGEMENT MASTERCLASS

28th - 29th February 2024

20th - 21st May 2024

Kuala Lumpur (In Person) / Online Training

## Major Benefits of Attending

By attending this executive training, you will learn

- Types of Contractual Risks
- Legal Framework and Regulations
- Risk Identification and Assessment
- Due Diligence and Background checks
- Contract Drafting Best Practices
- Risk Mitigation Strategies
- Monitoring, Compliance and Strategic Interventions
- Handling Contract Disputes and Resolution methods
- Case Studies / analysis and learning points
- Q&A and interactive discussions to best advantage

## Course Methodology

Client has the option to choose to participate either below method.

**Online Course :** *This course will be conducted via Zoom.*

**Marriott Group Hotel :** *This course will be conducted at the hotel with the trainer on site. Participants will need to bring their own laptop. Lunch/Dinner and 2 networking breaks will also be provided.*

## Why you Should Attend?

This practical two day workshop provides training and "hands-on" experience in contract risk management.

After attending, you will be able to

- **Avoid** common mistakes and pitfalls in drafting contracts that can have a devastating impact on your business and operations
- **Gain** a detailed appreciation of the various contract risks involved in entering into a business agreement
- **Understand** how to implement appropriate mitigation strategies and resolutions and contractual remedies

The workshop explores the principles of contract risk management, with examples, exercises and practical case studies; allowing delegates to increase their knowledge.

## Who Should Attend?

- Contract Administrators / Managers / Planners / Negotiators
- Purchasing / Procurement Officers
- Claims Personnel
- Business Development Managers
- Account Managers
- Project Managers
- Finance and Bank Personnel
- Exporters
- Importers
- Trade Financiers
- Commodity Traders

This course is recommended for all staff involved in Contract Management.

Organized by:



FDB EVENTS PTE LTD (SINGAPORE)  
FDB SYNERGY SDN BHD (MALAYSIA)

For more details, contact [hello@fdb.sg](mailto:hello@fdb.sg)

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