

# GAS SALE & TRANSPORTATION AGREEMENTS MASTERCLASS

*A detailed Hands-On Guide to the Drafting, Negotiation and Interpretation of Natural Gas and LNG Sales and Transportation Contracts*

**20th – 21st May 2024**

**9th - 10th September 2024**

**Kuala Lumpur (In Person) / Online Training**

## Major Benefits of Attending

By attending this executive training, you will know how to:

- **KNOW** the background knowledge to facilitate gas / LNG sourcing decisions
- **UNDERSTAND** current trends on the gas organization structure
- **KNOW** the underlying reasons for gas contract terms and conditions
- **GET** sufficient knowledge enabling construction of gas, LNG and transportation contracts
- **MASTER** expertise for contract negotiation
- **DETERMINE** the techniques of gas / LNG pricing in a competitive market
- **UNDERSTAND** operation of trading hubs, spot and arbitrage

## Course Methodology

**Client has the option to choose to participate either below method.**

**Online Course :** *This course will be conducted via Zoom.*

**Marriot Group Hotel:** *This course will be conducted at the hotel with the trainer on site. Participants will need to bring their own laptop. Lunch/Dinner and 2 networking breaks will also be provided.*

## Who Should Attend

- ✓ Sourcing / Purchasing
- ✓ Legal / Contracts
- ✓ Commercial
- ✓ Finance
- ✓ Negotiation
- ✓ Pricing
- ✓ Marketing
- ✓ Trading
- ✓ Corporate Strategy
- ✓ Sales/Business Development
- ✓ Project Finance
- ✓ Investor Relations

Industries:

- ✓ Natural Gas E&P
- ✓ Gas Trade, Shipping, Transmission, Distribution
- ✓ Government Agencies
- ✓ Gas based Power Generation
- ✓ Gas related Project Finance, Asset Management, Hedge Funds, Equity / Fixed Income
- ✓ Petrochemical
- ✓ Gas Pipeline and High Pressure Transportation

## Why you should attend

This course offers an unique insight into the relationship between joint-ventures, the complicated planning and approval phase of a project, transportation and delivery of product, and the long term, nature of the purchase and sales agreements.

Using Real Life examples of behind the scenes activities, experts will explain how joint-ventures deal with long-term risk and complicated projects become a reality.

Gas Sales and Transportation Agreements provide a detailed guide on the drafting, negotiation and interpretation of natural gas and sales and transportation contracts.

Organized by:



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